



Leadership Coaching from Executives to Front-Line Managers

Executive Coaching Leadership Coaching for Organizational Performance Performance Coaching

Dale Carnegie Leadership Coaching produces the business results you need now, and the personal transformation that drives future success. By aligning the development needs of leaders with the objectives of the organization, participants receive a custom, feedback-rich environment that supports performance change.

Leaders gain valuable insights on their attitude and approach while developing lasting positive behaviors. Dale Carnegie coaches are experts at helping leaders get in stride with others, enhancing engagement and building more collaborative, innovative, and resilient teams. The Dale Carnegie approach focuses on linking organizational objectives with individual needs – emphasizing measurable outcomes.

Why Choose Dale Carnegie Coaching?

- 1** **Measurable Outcomes** using the Dale Carnegie Coaching Certification process ensures both quality and consistency, while ensuring each leader has the right coach for themselves and can measure their progress.
- 2** **Our Coaching Solutions** focus on facilitating the process of change through modification of strategies, and processes, with emphasis on emotional change as the element central to determining whether growth and change initiatives will succeed or fail.
- 3** **The Value** we bring you is the ability to deliver customized solutions, tailored to drive measurable individual performance, all based on the time-tested quality of Dale Carnegie's principles for success. We focus on experiential coaching interventions, connecting with each leader through purposefully designed interactions.
- 4** **Difference** of 100+ years of experience, unlocking the true potential in all employees. Our global coaching network allows you to access local coaches that have been globally certified to ensure consistent outcomes and results no matter the location.



1:1 Sessions
Aligned Organizational
Objectives & Individual Needs



Assessments
Performance based
executive & management
insight tools



**People-Focused
Leadership**
Only coaching solution to
feature Dale Carnegie human
relations approach



**Time-Tested Coaching
Methodology**
A focus on attitudes and
behavior that leads to lasting
performance change

Get the business results you need now!



Choose From 3 Coaching Solutions

Executive Coaching

Build Culture, Drive Engagement, Agility & Resilience

Designed exclusively for executives, directors, and high potential leaders that need to navigate an ever-changing workplace, set culture, and engage and retain employees. The work is intense, focusing on individual executives within the context of organizational strategy and their teams. The custom approach pinpoints right attitudes and skills needed to lead teams and drive measurable results.

6 Month Program • Objective Alignment & Team Feedback Analysis

Price \$14,950

Leadership Coaching for Organizational Performance

Build Confidence, Empower Teams & Inspire Results

Developed for the managers that can make or break a strategy, new product, or change initiative. Integrated Leadership Coach uplevels skillsets and the attitudes of leadership - allowing management teams to address a specific challenge, situation, or product.

3-6 Month Program • Objective Alignment & Team Feedback Analysis

Price \$9,500

Performance Coaching

Sustain, Grow, Step Up & Breakthrough

Constructed to enhance the impact of a training investment. Individuals continue their learning journey by sustaining the skills and transformational impact of a training solution, while empowering them to continue to overcome challenges, and step up and lead.

Four Sessions • Delivered as Sustainment to Training • Aligned with Individual Learning Plan

Price \$2,800

Looking for something more tailored?

Let's discuss a solution that is best for your leader.

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<https://www.dalecarnegie.com/en/locations/baton-rouge>

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